



TOWNSVILLE STAINLESS STEEL

THE DESIGN & FABRICATION SPECIALISTS



www.townsvilles.com.au

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ABN 63 164 129 597 | Est. 1989

We acknowledge the traditional custodians of the lands on which we work and pay our respects to their elders past, present and emerging.



QUALITY. PROFESSIONAL. RELIABLE.

We take pride of workmanship seriously at Townsville Stainless Steel. Our ethos for every project, no matter the size or scope, is to 'do it once and do it well!'

We're renowned in the industry for delivering stainless solutions of the highest quality that are fit-for-purpose and made to last. But that's just the beginning. Our clients work with us in the long-term because we're passionate about what we do. We demonstrate this by our prompt and reliable service, 'can-do' attitude and consistency delivering on time and within budget.

Put simply, if you need someone to get the job done with a minimum of fuss and an outstanding result, Townsville Stainless Steel is the design and fabrication team Queenslanders turn to.

Why? Because we don't just deliver what's been asked of us. We go above-and-beyond to understand our clients' aims and collaborate with them to develop stainless steel products that achieve exceptional outcomes.

Our Townsville based team achieves this by:

- taking our workmanship personally
- providing down-to-earth, honest advice
- sourcing the best, Australian-made and international materials
- combining modern technology with time-honoured techniques
- balancing the 'wow-factor' with project life cycle costs.

Our stainless steel solutions can be found throughout Queensland's supply chain - from multinational minerals processing operations to training and education facilities, expansive agricultural holdings to luxury property developments.

Our diverse mix of clients across sectors comes down to the simple fact that at Townsville Stainless Steel, we do it better.

Our experienced and dedicated team at Townsville Stainless Steel looks forward to delivering exceptional stainless steel solutions for your next project.

A handwritten signature in black ink, appearing to be 'Ashley Hollins'.

Ashley Hollins
Director



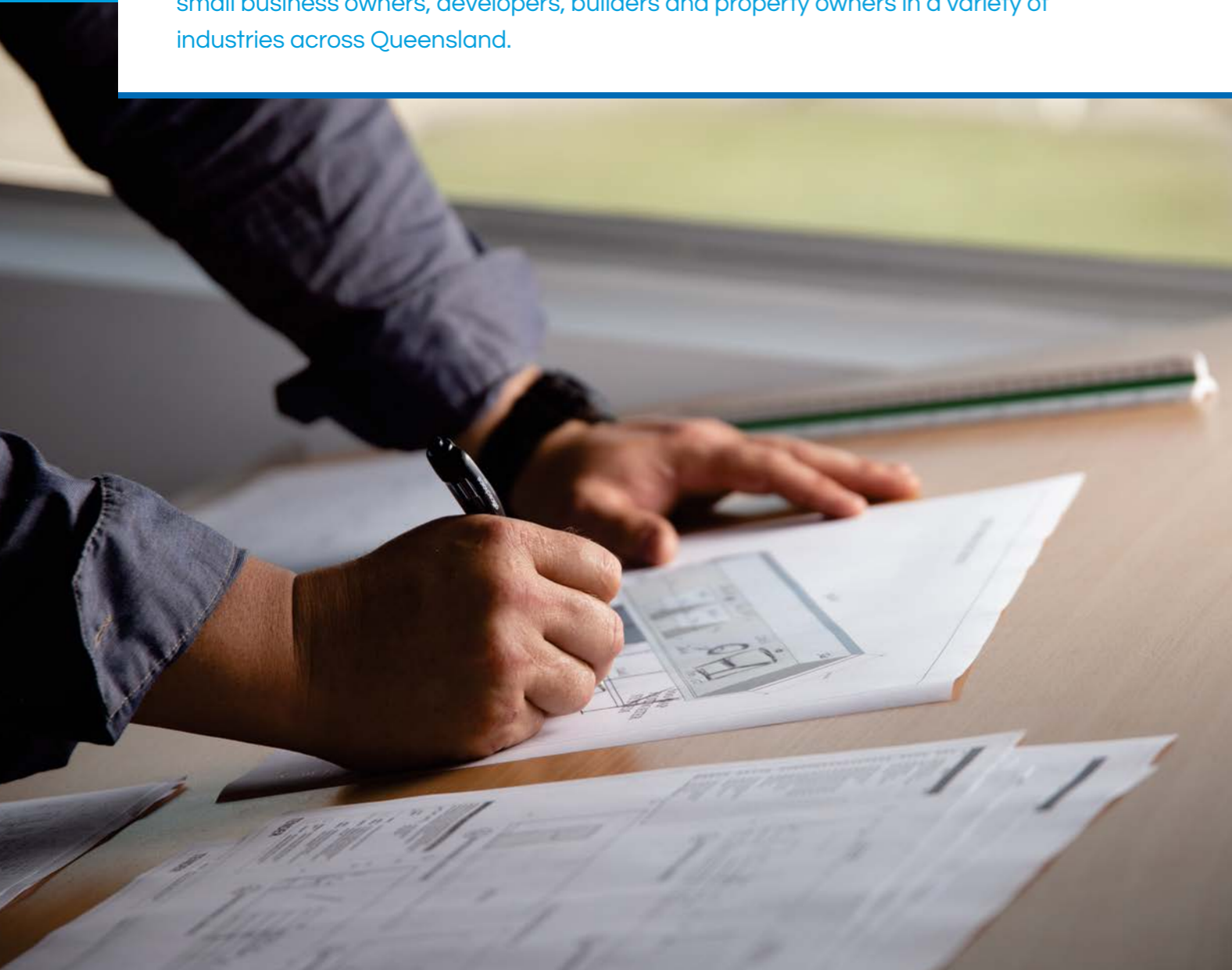
QUEENSLAND-WIDE STAINLESS STEEL DESIGN AND FABRICATION

At Townsville Stainless Steel we are 100% committed to quality.

While we specialise in stainless steel fabrication for kitchens, bars and other custom solutions, our main focus is on quality material, workmanship and functionality. Our projects not only deliver the wow factor in terms of aesthetics, they also stand the test of time, delivering exceptional functionality and quality.

We guarantee when your project is in our hands, it will be fabricated with quality materials to meet your unique functional requirements. And when we hand your finished product back to you, you'll be satisfied you've partnered with the team at Townsville Stainless Steel.

Our valued clients include government, large corporate firms, small business owners, developers, builders and property owners in a variety of industries across Queensland.



STAINLESS STEEL SOLUTIONS

We offer a range of custom design and fabrication solutions.

Whether we are manufacturing to your plans, or assisting you design a tailored project, our experienced team are committed to high quality in all that we do.

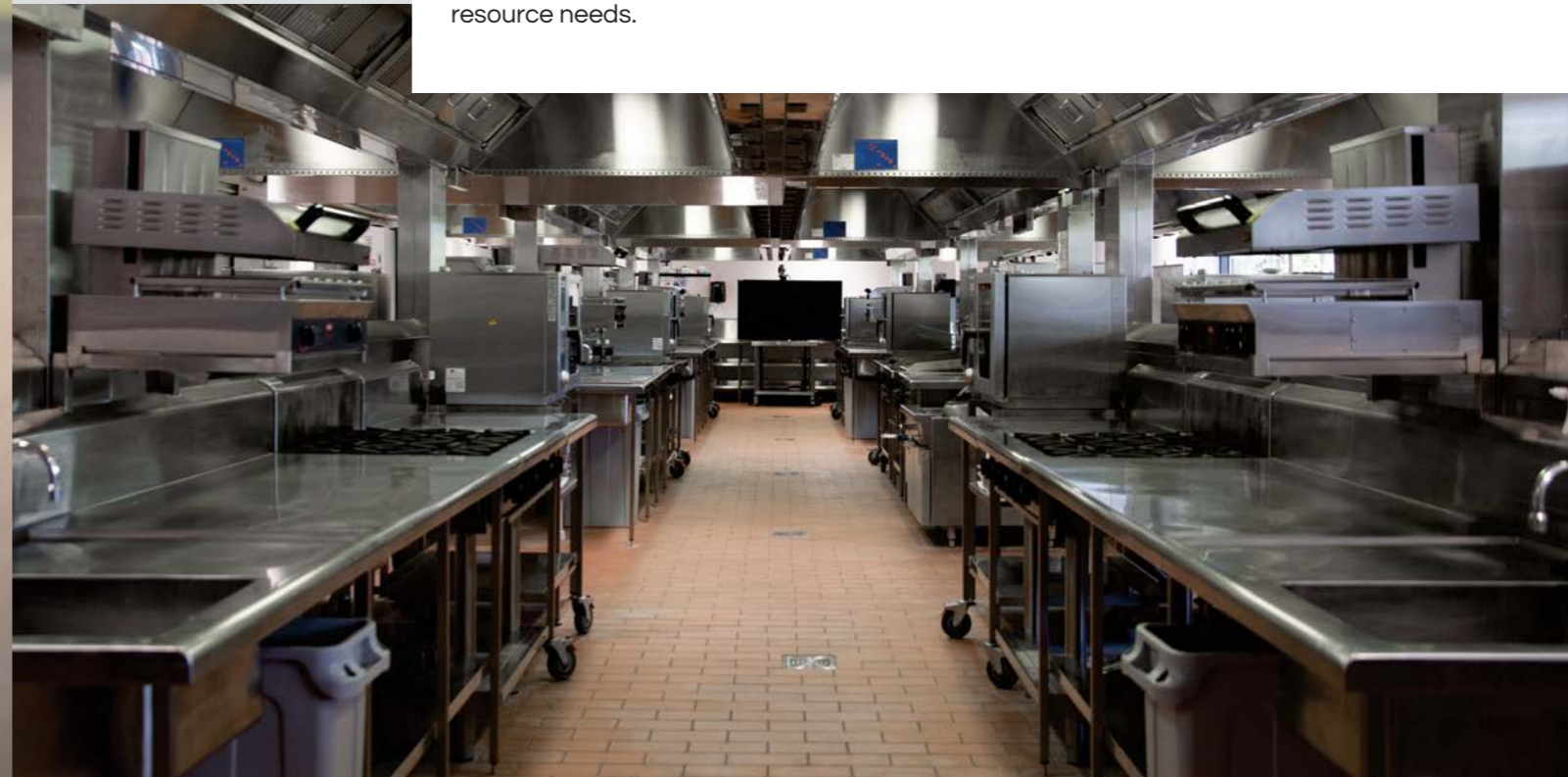
Commitment to Quality

Townsville Stainless Steel is a member of the Australian Stainless Steel Development Association, committed to increasing the use of stainless steel in Australia, manufactured to the highest quality standards.



Our quality management framework governs our approach to consistently producing only the highest quality projects. Our written policies address cyber security, workplace health and safety, quality and more.

In addition, we subscribe to Employsure for our industrial relations and human resource needs.





COMMERCIAL KITCHENS

We manufacture high quality commercial kitchens including:

- Stainless steel bench tops
- Cooking, preparation and scullery areas
- Drainage solutions



SHEETMETAL FABRICATION

Our experienced sheetmetal fabrication solutions include:

- Stainless steel
- Aluminium
- Other materials as specified



EXHAUST CANOPIES

Exhaust canopies can be shipped nation-wide.

- One-time custom solutions
- Bulk orders with consistent quality
- Commercial, agricultural and industrial applications



MARINE FABRICATION

Tailored designs for marine applications including:

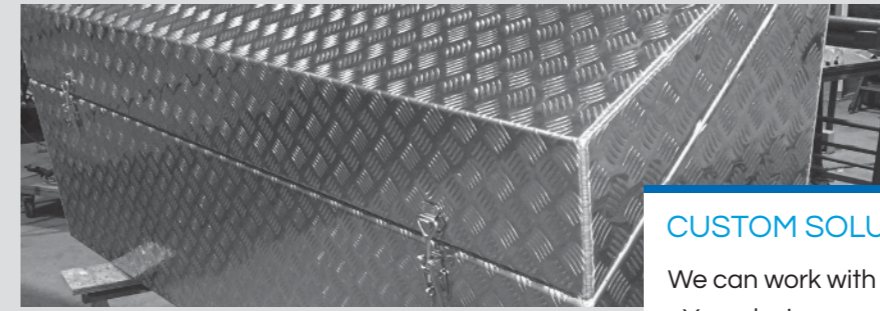
- Fishing and charter boat solutions
- Compact marine grade kitchens for vessels
- Luxury finishings



CAMP KITCHENS

Camp kitchens can be shipped to remote locations and are ideal for:

- Agricultural and rural settings
- Mining, construction and exploration camp sites



CUSTOM SOLUTIONS

We can work with you to tailor a custom project solution.

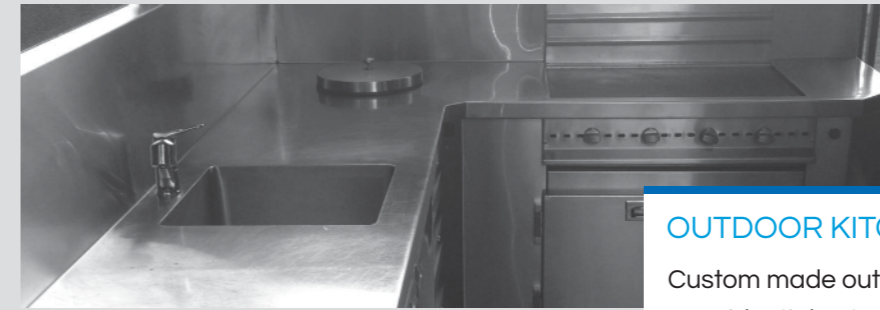
- Your design or ours
- Confidentiality assured for inventors and industrial designers



HOSPITALITY SOLUTIONS

Our bar and hospitality solutions includes:

- Drinks preparation areas
- Point of sale and drainage provisions
- Consideration for efficient workflow and cleaning



OUTDOOR KITCHENS

Custom made outdoor kitchens are great for:

- Residential entertaining
- Display homes
- Worksites

DEMONSTRATED NORTH QUEENSLAND CAPABILITY

Proudly manufacturing projects installed across Queensland.

Since 1989, Townsville Stainless Steel has been designing and manufacturing stainless steel solutions of the highest quality that are fit-for-purpose and made to last.



TAFE TRADE TRAINING CENTRE

In 2021 we delivered a commercial kitchen as part of the \$26 million Pimlico TAFE Campus expansion. As sub-contractors our contribution to the project included fabrication and installation of stainless steel preparation benches, bars and service walls within the TAFE's hospitality hub.



COWBOYS LEAGUES CLUB

During 2018 Cowboys Leagues Club underwent an \$8 million expansion stepping up the presentation of their venue in Townsville's city centre. At Townsville Stainless Steel we were engaged as sub-contractors for the project to manufacture stainless steel bars and kitchen benches.



MCDONALD'S RESTAURANTS

Throughout 2020 and 2021 we fabricated stainless steel preparation benches in addition to a range of repair and maintenance work. All work was in accordance with franchise requirements and national brand guidelines.



QUEENSLAND COUNTRY BANK STADIUM

For the \$318 million Queensland Country Bank Stadium project in 2019 in Townsville we manufactured stainless steel benches as a sub-contractor to the Stoddart Group for the stadium kitchens and catering facilities.



SEAVIEW HOTEL

The Seaview Hotel in Townsville has undergone extensive renovations. In 2021 our involvement in the iconic refurbishment included the fabrication of bars, sinks, kitchens, drainage and function amenities in multiple areas of the historic venue.



PRESCARE AGED CARE HOME

In 2019 we delivered commercial kitchen and amenities for the \$30 million PresCare Aged Care Facility at Douglas, Townsville. Our contribution to the project included manufacturing multiple stainless steel items including benches, kitchens and serveries across multiple levels.

OTTO'S TOWNSVILLE GROUP

In 2019, we manufactured kitchen, catering and dining facilities for 3 locations for the Otto's Townsville Group. Our contribution on the project included bakeries, butchery and delicatessens.



HAYMAN ISLAND RESTAURANT NETWORK

For Australia's iconic Hayman Island Resort's \$135 million refurbishment we delivered world-class facilities for all kitchens within the island precinct. Our contribution on this iconic project included the manufacture of stainless steel kitchen and catering facilities, food preparation areas, range hoods and bar areas.



KALAMIA HOTEL AYR

In 2020, in a live site environment we delivered commercial kitchen and food preparation areas for the full demolition and refurbishment of the Kalamia Hotel in Ayr. Our contribution included bar areas and kitchen facilities for the bistro.

THE NORTH QUEENSLAND TEAM YOU CAN COUNT ON



Ashley Hollins
Managing Director

Ashley is a highly experienced and qualified tradesperson with specialist expertise in sheetmetal design and fabrication. Ashley holds a Certificate III in Engineering (Fabrication) and has continued with post-trade professional development in his trade, project management and business.



Rachael Hollins
Business Manager

Rachael oversees the financial and operational management of Townsville Stainless Steel. She brings approximately 20 years experience in business development and financial management to the team.



Chris Fusco
Business Development Manager

With 20+ years experience in operations, management and business development, Chris joins the Townsville Stainless Steel team to further develop the business. Together with Ashley and Rachael, Chris is a leader of the business, ensuring the business continues to produce high quality solutions for clients.

RELIABLE NETWORK OF NORTH QUEENSLAND SUPPLIERS

Townsville Stainless Steel's documented Local First Procurement Policy acknowledges our capability and capacity to exceed the expectations of our clients is dependent on our positive relationships with local subcontractors and suppliers. Supported by this policy, we work hard to provide opportunities for local businesses to participate in our clients' projects or contribute to our extended supply chain. This includes providing our north Queensland-based subcontractors, suppliers and clients with access to the latest trends and processes in stainless steel design and fabrication to support regional knowledge sharing and skills development.

TOWNSVILLE WORKSHOP, FLEET, EQUIPMENT AND SUPPLIES

Locally owned and operated. Investing in the north.

Our 750 square metre workshop is continually being improved with new equipment, new fittings and industry leading machinery. We acquired the premises in recent years, further cementing our investment into the region.

The workshop includes a high clearance and high span work area, fully secure undercover storage and an estimating and administration office.

To continue to offer high quality solutions to clients across Queensland, our workshop boasts:

- Wide span cutting machines
- Wide span CNC folding machines
- MIG/TIG welders
- Overhead crane
- Adequate storage for large orders



NORTH QUEENSLAND PROUD

Established in 1989.

Before we became Townsville Stainless Steel, we were Stephen Fry Sheet Metal. Our current owner Ashley did his apprenticeship with Stephen Fry, before buying out his boss in 2013 and re-naming the business. Now the semi-retired boss, who has worked in the industry in Townsville for almost 50 years, is back working part-time for his one-time apprentice.

The training and ongoing professional development for the next generation of tradespeople is richer due to the depth of experience and wisdom passed on from the older tradies.

RENOWNED CUSTOMER SERVICE

Our team is well known in the industry for always putting the needs of our clients needs first.

Our reputation for excellence in customer services has been built on the passion we have for helping our clients bring their projects to life. This is underpinned by our prompt and reliable offering, our can-do attitude and consistent delivery.

To continue to build upon our strengths, we ensure each and every client is dealt with respectfully and professionally.

To support this, at Townsville Stainless Steel we:

- Offer detailed estimates
- Partner with clients to hand draw initial designs when required
- Confirm architectural specifications prior to commencement
- Offer open communication throughout the project
- Offer post project advice and maintenance when required
- Manage each and every project as if it were our own





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